Schedule A
Authorized Product and Price List
as of September 2004
for
Master Contract No. T01-MST-002
with
FileNet Corporation

Vendor is authorized under this Master Contract to sell only the Software and Services listed at the prices listed in this Schedule A.

I. Purchaser Site License Program

Purchasers may exercise the option to purchase the Vendor Program at the prices listed below. If Purchaser purchases the Program and is in compliance with the payment terms, Purchaser acquires a perpetual license to deploy, at any time, an unlimited number of forms to an unlimited number of users inside and/or outside the Purchaser's organization.

Perpetual license for Purchaser

Purchaser with < 600 Seats; minimum 40 Seats	$48.00 per Seat
Purchaser with > 601 Seats	$30.00 per Seat
Forms Manager Designer License	$1,188.00 each
Forms Manager Server License	$11,340 each

Software Support

Software Support for Vendor's premium level of technical support (Software Support is an annual payment.)	15% of Program purchase price, excluding early payment discounts. Vendor may increase the amount of each successive year's annual software support payment by a maximum of 5% over the previous year's payment.

II. Vendor's retail public prices

Purchasers choosing not to join the Purchaser Site License Program may acquire, under the provisions of this Master Contract, the Products, Software Support listed in the Master Contract at Vendor's then current retail public prices as posted by Vendor.

III. Associated Services

A. Purchased Services

Purchased Services (6.5.5)	Principal Consultant	Plans and implements projects. Manages staff. Primary point of customer contact for projects. Develops architectural solutions, manages risk and resolves complex issues.	per hour	$ 274
	Senior Process Consultant	Plans and implements process mapping and process improvement projects	per hour	$ 246
	Senior Consultant	Plans and implements major tasks on projects or smaller projects. Manages one to two staff members. Primary responsibility for task completion.	per hour	$ 218
	Process Consultant	Performs process analysis, prepares process maps, assists process participants with step analysis.	per hour	$ 208
	Staff Consultant/ Forms Analyst	Installs software. Designs and implements complex forms.	per hour	$ 165
	Technician/ Forms Technician	Installs software. Draws forms. Converts forms from other formats.	per hour	$ 130
Other Purchased Services (6.5.7)	Form Conversions	2 pages or less, light complexity - less than 15 fields per page, no calculations or database connectivity	1 form	$ 137
		2 pages or less, light complexity - less than 15 fields per page, no calculations or database connectivity	100 forms	$ 109

		2 pages or less, medium complexity - 15 to 25 fields per page, light calculations, may include database connectivity	1 form	$ 274
		2 pages or less, medium complexity - 15 to 25 fields per page, light calculations, may include database connectivity	100 forms	$ 218
		2 pages or less, high complexity - more than 25 fields per page, complex calculations, database connectivity	1 form	$ 546
		2 pages or less, high complexity - more than 25 fields per page, complex calculations, database connectivity	100 forms	$ 437
		More than 2 pages, light complexity - less than 15 fields per page, no calculations or database connectivity	1 form	$ 274
		More than 2 pages, light complexity - less than 15 fields per page, no calculations or database connectivity	100 forms	$ 218
		More than 2 pages, medium complexity - 15 to 25 fields per page, light calculations, may include database connectivity	1 form	$ 546
		More than 2 pages, medium complexity - 15 to 25 fields per page, light calculations, may include database connectivity	100 forms	$ 437
		More than 2 pages, high complexity - more than 25 fields per page, complex calculations, database connectivity	1 form	$1,093
		More than 2 pages, high complexity - more than 25 fields per page, complex calculations, database connectivity	100 forms	$ 874

B. Personal Services

Personal Services (6.5.6)	Principal Consultant	Plans and implements projects. Manages staff. Primary point of customer contact for projects. Develops architectural solutions, manages risk and resolves complex issues.	per hour	$ 274
	Senior Process Consultant	Plans and implements process mapping and process improvement projects	per hour	$ 246
	Senior Consultant	Plans and implements major tasks on projects or smaller projects. Manages one to two staff members. Primary responsibility for task completion.	per hour	$ 218
	Process Consultant	Performs process analysis, prepares process maps, assists process participants with step analysis.	per hour	$ 208
	Staff Consultant/ Forms Analyst	Installs software. Designs and implements complex forms.	per hour	$ 165
	Technician/ Forms Technician	Installs software. Draws forms. Converts forms from other formats.	per hour	$ 130